



Samiron Ghoshal  
Managing Partner  
IBM Global Business Services, India South Asia

Samiron Ghoshal is a global business leader with over 28 years of experience in driving business transformation through consulting and digital / technology interventions. Samiron brings rich experience of working across India, UK, Europe, Middle East / Africa, US and Far East. Has led large global teams, been in global leadership of consulting and technology companies, built and managed P&L and operations of scale, is a Digital and Business/Technology connect expert.

Samiron is currently the Managing Partner of IBM Global Business Services (GBS) across India/South Asia. In this role, Samiron is responsible heads the P&L for one of the largest Consulting and System Integration organization in India/SA. He manages a team of senior partners and oversees all aspects of the business - sales, marketing, delivery, practice development and so on. Samiron took this role in April 2018 with a mission to drive IBM GBS to be the premier Digital Reinvention partner for clients in India/SA.

Prior to joining IBM, Samiron was Senior Partner at KPMG India where he was part of Chairman's office and led the Technology sector that formed over 25% of firm's India business. He also led all alliances, partnerships and new solutions buildout at KPMG. And prior to that Samiron was a Senior Partner at EY where he was the founder member of Global Technology Consulting Board and scaled Global Teams in India for EY from 1000 to 8500+ HC and revenue from 300M to 1.5M+ USD. He was also on advisory board for EY India and Emerging Markets, co-leader of digital and acquisition committee and was instrumental in building the offshore processes and capabilities for EY's global advisory practice. Before EY, Samiron worked with Wipro Technologies where he was global head of strategic accounts and was member of Wipro's EMEA board.

Samiron has been a trusted advisor to large corporates on Business –IT connect and how to drive technology led business transformation. He brings excellent understanding of new technology trends - digital disruption, Industry 4.0, fintech, analytics and has enabled clients to leverage these technologies through innovative solutions.

Samiron is highly people centric leader focused on building high calibre consulting organizations relevant for today's digital world. He is an MBA from XLRI Jamshedpur and Engineer from IIT Roorkee.